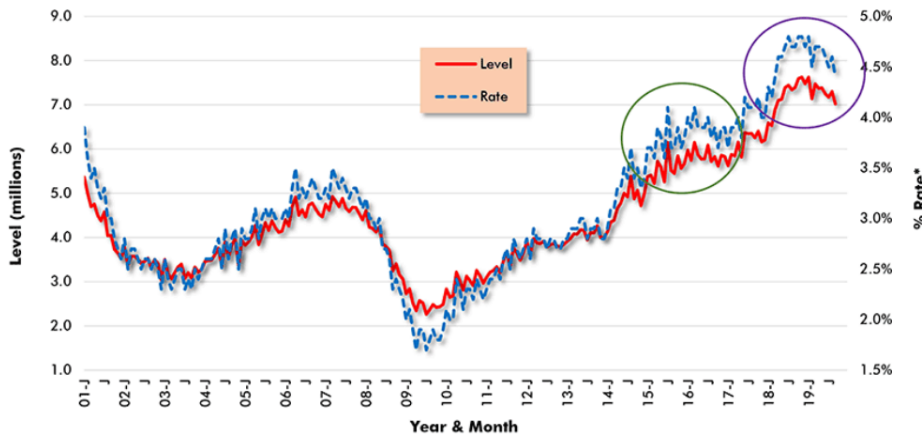


8 Mid-November Economic Nuggets

Graph 1: U.S. Total Jobs Openings (from JOLTS Report)



*Rate is number of job openings as % of employment plus number of job openings.
JOLTS - Job Openings and Labor Turnover Survey.

Data source: Bureau of Labor Statistics (BLS) / Chart: ConstructConnect.

[Vist the Website to view all the charts
<https://www.constructconnect.com/blog/8-mid-november-economic-nuggets>]

By: Alex Carrick,

Indications of a slowing in the economy of the U.S. appear frequently in November's mid-month Nuggets report, which discusses some of the latest data releases from prominent public and private sector agencies.

(1) A Notable Decrease in Job Openings

An easy to reach conclusion would be that there must be a deceleration in jobs growth due to unemployment being near an all-time low. The seasonally adjusted (SA) unemployment rate is just 3.6% and the not seasonally adjusted (NSA) rate is even more spectacular, at 3.3%. Indeed, the average monthly increase in the total number of U.S. jobs this year, through October, has been +170,000, down by a quarter from 2018's comparable figure of +230,000. That's 50,000 fewer jobs, on average, per month. But there's more to consider.

Graph 1 sets out job openings as calculated from September's JOLTS report. The JOLTS acronym stands for Job Openings and Labor Turnover Survey. Since late last year, and highlighted within the far-right circle in the graph, there have been declines in both the 'level' and the 'rate' of total job openings in the U.S.

Post-recession, there was one other period when U.S. job openings tailed off, from mid-2015 through the end of 2016 (also circled). That stretch

of weakness turned out to be a false reading. It was also the case, though, that neither the 'level' nor 'rate' curves in the earlier period dipped to quite the same extent as recently. The rate, especially, stayed relatively flat, rather than diving.

(2) Not so Great Retail Sales

U.S. gross domestic product (GDP) growth has become increasingly reliant on consumer spending. Personal consumption expenditures (PCE) now comprise 70% of the nation's output. Therefore, it's important that retail sales, as a big chunk of PCE, keep chugging along.

Graph 2 shows the year-over-year (y/y) sales performances of America's major shopkeeper categories. 'Non-store' retailers, made up primarily of Internet platforms and electronic auction houses, have done amazingly well, +14.3% y/y. Also encouraging is the +4.5% y/y gain realized by motor vehicle and parts dealers. Plus, 'food and beverage' stores have done alright, at +3.2%.

Beyond those three sub-categories, though, the cash register results have been far from stellar. Year-over-year sales figures from eight shopkeeper categories have been under +2.0%, with four of the eight including 'building materials and garden equipment suppliers' (-2.0%) experiencing declines.

(3) Signs of a Changing Retail Landscape Everywhere

America's retail landscape keeps changing, and it's not just about 'bricks and mortar' selling locations falling by the wayside with the ascendancy

of online browsing and purchasing. Ten or twenty or fifty years ago it would have seemed inconceivable that milk producers might ever fall into hard times. Not so now. Dean Foods, the maker of Land O'Lakes milk products, and largest processor in the country, has made headlines for seeking bankruptcy protection. Sales of traditional cow's milk, once a staple in nearly everyone's diet, have been plummeting for several years. A younger generation of consumers has been seeking out 'trendier' alternatives.

Once again, though, there's a fair bit more to the story. The uphill climb for Dean Foods was made a lot steeper a year ago when Walmart pulled out of its supply contract with the firm after building production facilities of its own.

(4) Household Debt Reaches New Milestone, but Not as Scary as Seems

Further concerning consumer expenditures, and the ability of householders to maintain their current momentum, there is the not so small matter of debt. Household debt has five major components: mortgages, home equity lines of credit (HELOCs), auto loans, credit cards and student loans.

According to the Federal Reserve Bank of New York's Center for Microeconomic Data, total U.S. household debt has reached an all-time high of -14 trillion 'current' dollars, up by one-quarter from Q2 2013's post-recession trough level of -10.5 trillion dollars. The dire consequences of the 2008-09 recession caused many Americans to go on a belt-tightening spree to straighten out their finances.

While -\$14 trillion sounds, on first blush, alarmingly bad, it's not quite as scary as one might suppose. It's only \$1.3 trillion more than the previous peak reached in 2008 and since then, the economy has grown much bigger. Furthermore, the effects of inflation have not been factored out. In 2008, the U.S. household debt to GDP ratio was nearly 100%. Presently, it has pulled back to 76%. Also, household-borrowing-to-income has become relatively restrained and fewer citizens are filing for bankruptcy.

(5) Student and Auto Loans Problematic

At a little more than two-thirds (68%) of the total, homeowner mortgages continue to account for the biggest portion of household debt. Foreclosures, in a historical context, however, are currently minimal. HELOC activity (only 3% of total debt) has been contracting over the past ten years, while credit card activity (6% share) has been



California Sub-Bid Request Ads



Date: October 29, 2019 - December 4, 2019

Requests quotes from qualified and certified City of San Diego SLBE-ELBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

221310 Water Supply and Irrigation Systems; 237110 Water and Sewer Line and Related Structures Construction; 237310 Highway, Street, and Bridge Construction; 237990 Other Heavy and Civil Engineering Construction; 238110 Poured Concrete Foundation and Structure Contractors; 238120 Structural Steel and Precast Concrete Contractors; 238140 Masonry Contractors; 238190 Other Foundation, Structure, and Building Exterior Contractors; 238210 Electrical Contractors; 238910 Site Preparation Contractors; 238990 All Other Specialty Trade Contractors; 332312 Fabricated Structural Metal Manufacturing; 332323 Ornamental and Architectural Metal Work Manufacturing; 423320 Brick, Stone, and Related Construction Material Merchant Wholesalers, 423610 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers, 423990 Other Miscellaneous Durable Goods Merchant Wholesalers, 484110 General Freight Trucking, Local; 484220 Specialized Freight (Except Used Goods) Trucking, Local; 488490 Other Support Activities for Road Transportation; 541330 Engineering Services; 541620 Environmental Consulting Services; 561730 Landscaping Services

City of San Diego

Brookfield Land Construction, Inc.

IMPROVEMENTS: MERGE 56 - TORREY HIGHLANDS PROJECT NO. T-3.1B, 3.2B CAMINO DEL SUR (NORTH); T-3.1A, 3.2A CAMINO DEL SUR SOUTH; T-5.1 & T-5.2 CARMEL MOUNTAIN ROAD SOUTH; P-6 TORREY HIGHLANDS TRAIL AND U-3 16" WATER MAIN, AND RANCHO PENASQUITOS PROJECT NO. T-4B - GRADING, RETAINING WALL, WET & DRY UTILITIES, STREET, STREET LIGHT, LANDSCAPE, AND TRAFFIC SIGNALIZATION IMPROVEMENTS

BID DATE December 4, 2019 @ 1:00 p.m.

All Quotes Due Prior to Bid Date

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans and specs are available at no cost to interested SLBE-ELBE firms and are available for viewing at our office by appointment, via Sukut's FTP site, or by other arrangement. Sukut will assist SLBE-ELBE subcontractors in obtaining necessary equipment, supplies, or materials. Sukut will also assist SLBE-ELBE firms in obtaining bonding, lines of credit, or insurance. Please contact Rick Welshiemer for assistance in responding to this solicitation.

Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Local Small Business (LSB), Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

**MARKET STREET ENTRY CANOPIES
BART CONTRACT NO. 15LK-140**

**Bids: 12/03/2019 @ 2pm
LSB GOAL - 23%**

The work includes but is not limited to: Selective Structure Demo; Hazmat Abatement; CIP & Portland Cement Conc; Rebar; Unit Masonry; Mtl Welding; Str Stl; Mtl Decking; Metal Fab; Decorative Metal; Wood, Plastics & Composites; Ro. Carp.; Plastic Fab; Glass Fiber Molded Grating; Thermal & Moisture Protection; Roof / Deck Insulation; Modified Bituminous Roofing; Overhead Colling Grilles; Glazing; Finishes; Plaster & Drywall; Tile; Terrazzo Flooring; Painting; Graffiti-Resistant Coatings; Specialties; Signage; Real-Time Information Display; Bird Control Devices; Fire Prot / Plumbing / HVAC; Electrical; Lighting; Communications; Electronic Safety & Security; Earthwork; Dewatering; Controlled Density Fill; Shoring & Underpinning; Excavation Support & Protection; Ext Improvements; Asphalt & Conc Paving; Utilities; Support & Protection of Utilities; Trenching & Backfilling for Utilities; Storm Drainage Utilities.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB, MBE, WBE certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LSB/MBE/WBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

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With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Will fit right into your proposal, along with a list of interested firms to contact.

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San Francisco, CA 94107
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Phone: (415) 778-6250, (800) 800-8534
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SBE Newspaper and SBE Newsletter**



California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Subs

Striping & Signage, Demolition, Asphalt Paving, Clear & Grub, CIDH, Biologist, SWPPP Prep, Erosion Control, Landscape, Reinforcing Steel, AC Dike, Cured In Place Pipe, Rumble Strips, Monument Sign, Bridge, Abandon Culverts, Guardrail, Asphalt Grinding, Construction Area Signs, Fencing, Electrical, Minor Concrete, Minor Concrete Structures, Sign Structures, Underground Work, Trucking, Water Trucks, Sweeping

Suppliers

CSP & RCP, HMA Material, RHMA Material, Tack Coat Material, Concrete, Aggregate, Misc. Metals, Traffic Control Materials, Erosion Control Materials,

FOR CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY FROM MARYSVILLE ROAD TO THE YUBA RIVER BRIDGE

In District 03 On Route 20

Contract No. 03-0A5704 Federal-Aid Project ACNH- P020 (191)E

DBE Goal 13%

REVISED BID DATE December 5, 2019 @ 2:00 p.m.

All Quotes Due Prior to Bid Date

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

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SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763

Phone: (916) 351-0457 Fax: (916) 351-1674

Contact: Jim Hunt

Email: jhunt@srco.com & estimating@srco.com

Sub-Bids Requested From
MBE, WBE, SBE, SBRA, LSAF, HUB
Subcontractors & Suppliers for:

**OWNER: CITY OF LIVINGSTON
LIVINGSTON WATER SYSTEM IMPROVEMENTS
PROJECT NO.2400004-003C
LOCATION: LIVINGSTON, CA**

BID DATE: DECEMBER 10, 2019 @ 2:00 PM

Trades Solicited: Traffic Control, Construction Area Signs, Paving, Demolition, Trucking, Water Truck Services, Striping, Hot Tap, Well Pump Repair, Rebar, Masonry, Painting, Roofing, HVAC, Fencing, Electrical, Aggregates, Doors/Frames.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

10 Small Business Functions That Can Be Easily Outsourced

By Anita Campbell,

More than a third of small businesses currently outsource at least some of their operations. And even more plan on exploring this option in 2019.

Outsourcing describes when a business obtains a product or service from an outside provider, rather than handling it in-house. As a small business, outsourcing allows you to get more done and trust important tasks and processes to professionals, without having to actually grow your full-time team in a significant way. It allows you to keep costs under control, increase efficiency and focus on the parts of your business that you actually enjoy and are good at.

This idea can be helpful in a number of different business areas. Here are some of the top areas where you might consider it.

Accounting

Accounting is one of the most common areas where small businesses choose to outsource. If you're not a financial expert, then it can take a lot of time and skills to learn all the processes and compliance standards your company must meet. However, a skilled accountant can often manage this area for multiple businesses at once. This increases efficiency and saves you money.

Marketing

When it's time to grow your business, an outside marketing firm can help you do it quickly. They can take the ad design, content creation or social media posting off your plate so you can focus on the internal functions of your business. Additionally, these firms are usually filled with professionals who can help you come up with creative ideas and helpful strategies you may not have otherwise had access to.

Sales

Similarly, your company might not have the personnel or expertise to make sales calls or set up funnels and processes geared toward closing deals. By outsourcing to sales firms or professionals, you can hand those tasks over to skilled individuals who will bring in more business.

IT Management

IT is one of the largest outsourcing industries around. In fact, the global market for outsourced IT services reached \$85.6 billion this year. You can outsource to a managed service provider or work with a firm that offers on-demand assistance to handle any tech issues or initiatives you may have.

Administrative Tasks

Virtual assistants are becoming more and more common, especially for solopreneurs and entre-



California Sub-Bid Request Ads

Sub-Bids Requested from qualified DBE/MBE/WBE/SBE/DVBE

Subcontractors and Suppliers For:

MISSION TRAILS FLOW REGULATORY STRUCTURE II AND FLOW CONTROL FACILITY, SPECIFICATION 652

Owner: San Diego County Water Authority (SDCWA)

Location: San Diego, CA

Bid Date: December 17, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Geotextiles, Rip Rap, Fencing, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Waterproofing, Metal Doors/Frames/Hardware, Access Hatches, Painting & Coatings, Equipment, Electrical, Cathodic Protection, and Instrumentation

Plans and Specifications: You may obtain a free download at
<http://www.sdcwa.org/contracting-opportunities>.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE/MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

PROJECT NO. P2-122

HEADWORKS MODIFICATIONS AT PLANT 2 FOR GWRS FINAL EXPANSION

Owner: Orange County Sanitation District (OCSD)

Location: Huntington Beach, CA

Bid Date: December 17, 2019 @ 11:00 A.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Controlled Low Strength Material, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Miscellaneous Metals, FRP Fabrications, Sealants, Painting & Coatings, ID Devices, Equipment, Pre-Engineered Canopy, HVAC, Electrical and Instrumentation

Plans and Specifications: You may obtain a free download through OCSD's Vendor Portal at <http://www.planetbids.com/portal/portal.cfm?CompanyID=14058#>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Looking for Subcontractors, Vendors, and Suppliers?

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O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DVBE & SBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Crack, seat and overlay with
RHMA AND HMA, and replace culverts
Hwy 101 Healdsburg
Caltrans #04-OJ6424

BID DATE: December 13, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Vibration Monitoring, Treated Wood Waste, Noise Monitoring, Temporary High-Visibility Fence, Clearing & Grubbing, Shoulder Backing, Pervious Backfill Material, Soil Densification (High Density Polyurethane), Planting & Irrigation, Hydroseed, Compost, Lean Concrete Base Rapid Setting, Crack Treatment, AC Dike, Geosynthetic Pavement Interlayer (Paving Fabric), Tack Coat, Cold Plane AC, Jointed Plain Concrete Pavement, Individual Slab Replacement, Grinding, CIDH Concrete Pile, Structural Concrete, Paving Notch Extension, Architectural Surface (Barrier), Clean Expansion Joint, Joint Seal, Bar Reinforcing Steel, Sign Structure, Alternative Pipe Culvert, Concrete Backfill, Filter Fabric, Underground, Adust Utilities to Grade, Cleaning, Inspecting, and Preparing Culvert, Clean Drainage Facility, Sand Backfill, Machine Spiral Wound PVC Pipeliner, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Misc. Iron & Steel, Prepare and Stain Concrete, Fencing, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Asphalt Composite Vegetation Control, Single Thrie Beam Barrier, Alternative In-Line Terminal System, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Temporary Active Treatment System, Crack Pavement, Grind Concrete Pavement, Grated Line Drain, Rumble Strip, and Construction Materials.

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Ware Malcomb Announces Construction is Complete on Sam Clar Office Furniture Corporate Office and Showroom

Ware Malcomb, an award-winning international design firm, today announced construction is complete on the newly rebuilt Sam Clar Office Furniture corporate office and showroom located at 1221 Diamond Way in Concord, Calif. Ware Malcomb provided architecture, interior design and civil engineering services for the project.

Founded in 1939, Sam Clar Office Furniture is one of the leading providers of commercial office environments in the Bay Area and is now owned and managed by the 4th generation of the Clar family. Construction began last year on the renovation of the company's 18,922 square foot facility, which was severely damaged in a warehouse fire on Thanksgiving Day in 2015.

Plans for the new facility focused on showcasing the company's office furniture displays as well as creating an open work space with multiple collaboration areas. The interior design features a mixture of permanent hard wall construction, as well as demountable walls for future flexibility. A living green wall provides a natural accent to the space. The exterior of the building was also completely remodeled to provide a modern and inviting feel, including the addition of new custom steel storefront systems, steel canopies, textured stucco finishes, wood finishes, and new paint. Site improvement work completed for the project included the re-paving and re-striping of the parking lot.

The building design maintained the fire walls that were integral to preventing even further damage at the time of the fire, and a new roof and fire sprinkler system were also installed.

The project is pursuing WELL certification from the International WELL Building Institute (IWBI). WELL is the world's first building standard focused exclusively on human health and wellness, setting performance requirements in seven categories relevant to occupant health in the built environment: air, water, nourishment, light, fitness, comfort and mind.

"Although Sam Clar hasn't missed a beat since the fire forced them to operate out of a different facility over the past couple years, it's exciting for the company to return to this space that has been completely rebuilt to meet the needs of their customers and employees," said Gary Drew, Regional Vice President of Ware Malcomb's Pleasanton office. "This family-owned company can look forward to many more generations working out of their new, state-of-the-art corporate office and showroom."

The General Contractor for the project is Vallee Construction.

About Ware Malcomb (waremalcomb.com)

Established in 1972, Ware Malcomb is an international design firm providing planning, architecture, interior design, branding, civil engineering and building measurement services to commercial real estate and corporate clients. With 24 office locations throughout the United States, Canada, Mexico and Panama, the firm specializes in the design of commercial office, corporate, industrial, science & technology, healthcare, retail, auto, public/educational facilities and renovation projects. Ware Malcomb is recognized as an Inc. 5000 fastest-growing private company and a Hot Firm and Best Firm to Work For by Zweig Group. The firm is also ranked among the top 15 architecture/engineering firms in Engineering News-Record's Top 500 Design Firms and the top 30 interior design firms in Interior Design magazine's Top 100 Giants. For more information, visit waremalcomb.com/news and view Ware Malcomb's Design video at [youtube.com/waremalcomb](https://www.youtube.com/waremalcomb).

SOURCE: waremalcomb.com





California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Local Small Business Enterprises (LSB), Local Micro Small Businesses having a primary business office in the counties of Alameda, Contra Costa and San Francisco and California Unified Certification Program (CUCP) certified Minority/Women Business Enterprise (MBE/WBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on the Market Street Entry Canopies Project in San Francisco, CA.

<http://cucp.dot.ca.gov/cucp>
<http://www.pd.dgs.ca.gov>
www.bart.gov/ocr

Subcontractors and Suppliers
for the following project:

Market Street Entry Canopies
Contract No. 15LK-140
Owner: BART

Bid Date: December 3, 2019 by 2:00 P.M.

**Disadvantaged Business Enterprises (DBEs)
and Local Small Businesses (LSB)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Local Small Business Enterprise (LSB), wanted for the following scopes, including, but not limited to:

AC Paving, Bird Control Devices, CCTV, Concrete - Minor, Concrete Reinforcing, Concrete Supply, Concrete Cast in Place, Concrete Pumping, Demo, Drywall, Electrical, Flooring, Hazardous Abatement, Joint Protection, Masonry, Metals, Metal Decking, Openings, Painting & Coatings, Piping, Plumbing, Quality Control, Roofing, Security, Signage, Structural Steel, Temp Facilities and Traffic Control.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, WBE and LSB certified suppliers, service providers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, service providers and subcontractors.

**Subcontractor and Supplier Scopes are due
November 29, 2019 and Quotes**

NO LATER THAN December 2, 2019 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <https://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Project Stabilization Agreement (PLA) applies for SF Bay Area Rapid Transit District

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
CA Lic. 433176
DIR# 1000001147

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**SIDEWALK & BIKE LANE IMPROVEMENTS ON
STANTON AVENUE FROM CASTRO VALLEY
BOULEVARD TO MIRAMAR AVENUE,
EDEN TOWNSHIP, ALAMEDA COUNTY**
Specification No. 2368
MBE Goal - 15% WBE Goal 5%
OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300, Hayward,
CA 94545

BID DATE: DECEMBER 3RD, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, COLD PLANE, CONSTRUCTION
AREA SIGNS, ELECTRICAL, FENCING, LAND-
SCAPING, MINOR CONCRETE, MINOR CON-
CRETE STRUCTURE, ROADSIDE SIGNS, SLURRY
SEAL, SOUNDWALL (MASONRY), STRIPING,
SURVEY/STAKING, UNDERGROUND, WALL
(MSE).**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 880 -
CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA
COUNTY IN FREMONT AT VARIOUS LOCATIONS
FROM 0.1 MILE NORTH OF AUTO MALL PARKWAY
OVERCROSSING TO 0.1 MILE SOUTH OF FREMONT
BOULEVARD OVERCROSSING**
Contract No. 04-2J8104,
Federal Aid Project No. ACIM- 8801(086)E
Disadvantaged Business Enterprise Goal
Assigned is 14%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: December 3, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:
AC DIKE, CONSTRUCTION AREA SIGNS, CONSTRUCTION SITE MANAGEMENT, CPM SCHEDULING CONSULTANT, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MISC. IRON AND STEEL FRAME COVER & GRATE, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TREE REMOVAL/TRIMMING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

**Emerson Elementary School
Girls Softball Field Project
4803 Lawton Avenue, Oakland, CA. 94609
Project No. 17111**

Project consists of:

Demolition of existing school play ground, new girls softball field, play structure, basketball courts, fencing, score board and asphalt

Engineer's Estimate: **\$2 Million**

Project Manager for this project is John Esposito, who can be reached at (510) 535-7049.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA – Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Thursday, December 12, 2019, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

The Contract Time shall be **Ninety (90)** calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601**

on **Thursday, January 2, 2020 until 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Thursday, December 12, 2019 at 3:00 p.m.** located at: **Front Entrance of Emerson Site**. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class A-General Engineering and/or B-General Building, C10 – Electrical Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

10 Small Business Functions That Can Be Easily Outsourced

Continued from page 3

preneurs who work out of a home office. There are VAs who can handle everything from inbox management and scheduling to social media posting. This is often one of the least expensive ways to outsource, as there are VAs who charge as little as \$10 an hour. However, you'll likely pay between \$30 and \$75 per hour for skilled VAs or those with a particular specialty.

Customer Service

For businesses that deal with customers mainly online or over the phone, you can outsource your customer service strategy to an outside call center or chat service. To do this, you first need to have processes in place and make sure you provide clear instructions to the company that will be dealing directly with your customers.

Manufacturing

Setting up a dedicated manufacturing facility can be quite costly for a small business. That's why so many product sellers choose to outsource this step. You don't necessarily need to offshore this process either. The U.S. still holds about an 18 percent market share in global manufacturing. So, you could potentially find domestic outsourcing partners to keep your operations nearby.

Shipping and Logistics

Additionally, you can actually have your manufacturing facility or a separate drop shipping service handle the shipping and handling of your products directly to customers. This is a popular option for e-commerce sellers that want to really focus on the online and marketing aspects of their business.

Research

Is there something you need to learn about your customers or your industry as a whole? Whether you're thinking about launching a new product or considering expanding into a new market, proper research is key. So, if you don't want to spend days or weeks surveying your target audience or buried under tons of online content, you can outsource this step to a research firm. They should also have access to more resources to bring in especially valuable insights.

Human Resources

Human resources encompasses any tasks in your business related to hiring, onboarding or managing your team. The most common type of outsourcing in this area is to work with a recruiting service to bring in qualified candidates for a new position. However, there are options for outsourcing training, benefits administration, payroll, and time and attendance issues as well.

SOURCE: www.sba.gov

8 Mid-November Economic Nuggets

Continued from page 1

expanding. Where debt has been climbing most rapidly has been in auto loans (a 9% share of the total) and student loans (an 11% share).

As for balances that are in arrears, student loans have soared to the top of the problem list. 11% of student loans are either in default or are delinquent by 90 days-plus. Next in line are credit cards, with a more than 8% failure record, followed by auto loans, just under 5%. HELOCs and mortgages are currently barely registering any difficulty.

The bottom line is that U.S. consumers, if a recession soon hits, will be entering it with fewer financial encumbrances than in the past. Worth keeping in mind, though, is that a major intent of the Federal Reserve's interest-rate-lowering program is to encourage more spending throughout the economy to be achieved by loading up on more debt.

(6) A Railroad Giant's Layoff Announcement

CN Rail, which has extensive operations in the U.S. and Canada, has announced that it plans to cut staffing by 1,600 jobs. A weakening North American economy and ongoing global trade tensions are being blamed for freight haulage reductions.

Slowdowns are always marked by announcements of layoffs. Is CN Rail's pending move a harbinger of things to come? Initial jobless claims

for November 9th moved up to 225,000, not terribly worrisome on its own. Still, it's higher than the figures slightly below 200,000 that were recorded on a couple of occasions in April of this year.

(7) Awesome Multi-Family Dominance in Canada's New Homes Market

Canadian housing starts in October were 202,000 units seasonally adjusted and annualized (SAAR), quite close to their ten-year 'standard' level of 200,000. Monthly average starts to date this year have been 210,000 units, -1.3% compared with January-October 2018's 213,000 units. The pattern in the U.S. has been similar, with monthly average starts through September -1.5% year to date.

Total new home starts in Toronto this year are -21.0% compared with last year. Despite the one-fifth decline, and as laid out in Graph 3, nominal residential groundbreakings in Toronto lead all cities in both the single-family and multi-family markets. As an interesting sidebar, Edmonton has managed to nearly match Toronto in the single-family market.

Multi-family starts have accounted for nearly four-fifths (79%) of total family starts in Canada this year. The multi-family's share in Canada's three most populous cities has been even higher, 87% in both Toronto and Vancouver and 91% in Montreal.

(8) Rapid Fire Round

First, as a point of encouragement, consumer confidence in the U.S., while down a bit from its peak, remains solid. The Conference Board's October index value of 125.9 was essentially flat versus September's 126.3. 125.9 is impressively strong, given that 'neutral' is 100.0. The base level of 100.0 was established in 1985, when sentiment was neither bubbling up nor sinking.

Second, the Purchasing Managers' Index (PMI) of the Institute of Supply Management (ISM) has now been a notch or two below 50.0% for three months in a row, indicating that while GDP continues to make some forward progress, the manufacturing sector has hit a soft spot. The capacity utilization rate in the sector stepped back to only 74.7% in October from 75.2% in September. In October of last year, it had been 76.8%.

Third, while the economy is nearly always fascinating, there's an event on the political front that is vacuuming up a lot of the air in the room. The impeachment hearings are a compelling televised story and, unfortunately, you can't just skip to the last page and discover how it ends.

SOURCE:

www.constructconnect.com/blog/8-mid-november-economic-nuggets

7 Simple Ways to Thank Your Customers This Thanksgiving

By Rieva Lesonsky,

As the year approaches its end, now is the perfect time to thank your customers for their support all year long. Thanking your customers not only rewards them for patronizing your business, but also helps build strong customer relationships and enhances customer loyalty. The end result: Customers feel more connected with your business, spread the word to their friends and families, and spend more with you. Here are some creative ways to give thanks without breaking the bank.

1. Hold a party. Get in on the celebration early with a November party. A B2B business can host an event at the office; hold a holiday luncheon, dinner or cocktail celebration at a local restaurant; or invite customers to the company holiday party. A B2C business could host a party at the store or location or rent a local space. Make the party festive with contests, celebrations of top customers and goody bags for attendees.
2. Send greeting cards, notes or letters. Holiday greeting cards in December are expected and may get lost in a pile of mail. However, a Thanksgiving greeting card is more likely to stand out from the pack—plus, it's a secular

holiday you can feel comfortable all your customers celebrate. Or go beyond a store-bought greeting card to send a handwritten, personal note or letter. The personal touch is what makes this unique, so take some time to express thoughtful sentiments about your relationship with each recipient.

3. Give a gift card for your business. Receiving a gift card for your business with no strings attached is an impressive reward, especially if it's for a significant amount (no \$5 or \$10 gift cards). Of course, your motives aren't completely altruistic. Gift cards get customers to buy from your business and most customers will spend more than the value of the gift card in doing so. If the gift card isn't linked to a particular customer, customers can even give it away as a holiday gift. That might end up bringing a whole new customer to your store.
4. Spotlight your best customers. Make November Customer Appreciation Month and spotlight a different customer every week (or daily if you can manage it). Post a photo of the customer, a few quotes from them about why they appreciate your business, and a few words from you about why you appreciate

their business. Interview the customer about their favorite product/service/employee at your business, how they first heard of your business, how long they've been customers—anything that tells a story. Depending on your industry, you can approach these in a serious or humorous way. Put your customer appreciation posts on your website and share them on social media; that way, customers will share the posts, further promoting your business to their connections.

5. Schedule customer one-on-ones. A B2B business can schedule one-on-one meetings for coffee or lunch with top customers before the holidays get underway. Make it a time to chat, thank them for their business and ask how you can be even more helpful to them in the coming year. Customers will feel valued, and you'll learn useful information about their business needs that can help you provide better service and sell more to them in the future.
6. Surprise them with something extra. There's something about the element of surprise that makes everything more exciting and gives even little extras a big impact. Surprise your

Continued on page 10



California Sub-Bid Request Ads



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

MUNI METRO EAST BOILER AND HVAC REHABILITATION PROJECT (REBID)
CONTRACT NO. 1309R
SAN FRANCISCO, CA

BID DATE: December 5, 2019 @ 3:00pm

ESTIMATE: \$3,400,000

CONTACT:

Kelsey Godfrey bid@arntzbuilders.com

Trades needed but not limited to: Site Work, Demolition, Concrete, Concrete Reinforcement, Cast-in-Place Concrete, Structural Steel, Painting and Coating, Mechanical, Plumbing, Electrical

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM OR ELECTRONICALLY UPON REQUEST. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

CLAIRE LILIENTHAL SCHOOL 3-8 (SCOTT CAMPUS) SOIL IMPROVEMENT & RESTROOM INTERIM HOUSING
SAN FRANCISCO, CA
SFUSD Project #11901

BID DATE: December 3, 2019 @ 2:00pm

ESTIMATE: \$2,700,000

CONTACT:

Kelsey Godfrey bid@arntzbuilders.com

Trades needed but not limited to: Concrete, Concrete Reinforcing, Rough Carpentry, Joint Sealants, Steel Frames, Wood Doors, Door Hardware, Lath, Gypsum Plaster, Gypsum Board, Hardwood Strip Flooring, Acoustic Insulation, Painting, Plumbing, HVAC, Electrical, Earthwork, Paving, Hazmat

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS AN EQUAL OPPORTUNITY EMPLOYER



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Place lean concrete base, HMA & HMA-0 and electronic toll system
Hwy 880 Fremont
Caltrans #04-2J8104

BID DATE: December 3, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Hydroseed, Compost, Wood Mulch, Lean Concrete Base, AC Dike, Tack Coat, Adjust Inlet, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Alternative In-Line System, Pavement Marking, Electronic Tolling System, Electrical, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

7 Simple Ways to Thank Your Customers This Thanksgiving

Continued from page 9

best customers by including a free gift with their purchase or giving them a free upgrade of your service. Let them know the surprise gift is a thank-you for their patronage all year.

7. Send a gift. Of course, holiday gifts are a long-standing tradition, but the key is to

make them personal and thoughtful. Think about each customer's interests, quirks and hobbies and look for something they will really appreciate. That might be an assortment of cookies for one customer, travel accessories for another or a shirt with their alma mater's logo on it for a third. Better yet, give the gift of an experience you can enjoy to-

gether, such as tickets to a sporting event or an afternoon learning to sail.

Thanking your customers at this time of year can have a big impact on your relationship, helping to build ties that last all year long.

SOURCE: www.sba.gov



California Sub-Bid Request Ads



10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816 Fax: (562) 946-3823

Lead Estimator: Brandon Morlet | Email: Brandon.Morlet@kiewit.com

Owner: South Coast Water District
Project Name: Tunnel Stabilization and Sewer Pipeline Replacement Project, Phase 3
Contract No. 20-02-0018
Location: 31762 Coast Hwy, Laguna Beach, CA 92651
Bid Date: January 7, 2020 @ 2:00pm

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (US EPA), the Small Business Administration (SBA), the CA DOT DBE Certification Program (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

The South Coast Water District (District) operates the Beach Interceptor Sewer Tunnel located between Three Arch Bay and Aliso Creek Beach in the City of Laguna Beach, California. The existing 6-ft by 6-ft tunnel, constructed in 1954, is approximately two miles long, extending north from South La Senda Drive in Three Arch Bay to Aliso Creek Beach. The tunnel condition is deteriorating with age, and repairs are needed throughout the tunnel to prevent a tunnel collapse; avoid sewer pipeline failures; and allow safe working conditions in the tunnel. The existing 24-inch Techite gravity sewer pipeline in the tunnel will be abandoned and replaced with new 24" gravity sewer using PVC AWWA C900 pipe. The Phase 3 work consists of tunnel rehabilitation for approximately 4,921 linear feet from Adit 16 south to Drop Manhole at the beginning of tunnel in Three Arch Bay. Scope of work also includes installation of a new gravity pipe in the entire tunnel (approximately 9,738 linear feet) except for the portion in Phase 4 that was already slip lined and includes relocation of existing lateral reconnections and placement of reinforced concrete protection for the existing sewer pipeline in the existing tunnel.

Kiewit is requesting quotes for various areas of work including but not limited to: Site security, trucking, survey, demolition, sewer bypassing, instrumentation and monitoring, plant maintenance, ready mix supply, concrete reinforcing installation, concrete pumping, shotcrete, metals, doors and frames, PVC pipe, pipe supports, janitorial services, temporary electrical, traffic control, and erosion control BMP's.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office.

This is a public works project and is subject to state prevailing wage rates. The Project is financed in part by federal funding sources such as the Clean Water State Revolving Fund ("CWSRF") and Drinking Water State Revolving Fund ("DWSRF") administered by the EPA and is therefore subject to the American Iron and Steel ("AIS") Provisions, DBE Program requirements and the Davis-Bacon Related Acts. All contractors submitting bids for this project must be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsive subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Kiewit is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator.

Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law.

Requesting Project Assistance from DBE/MBE/WBE and Other Business Enterprises:

DMZ Builders is bidding the following project as a Prime Contractor and is seeking subcontractors and vendors to assist with the project by submitting quotes for their trades or products.

Project: A65 and A75 Interlocking Improvement • Contract: 15CQ-125
Owner: San Francisco Bay Area Rapid Transit District (BART)
Bid Date: November 26, 2019 @ 2:00pm

Services Needed: **Construction Survey, Construction Area Signs, Traffic Control, SWPPP, Temporary Erosion Control, Site Security, Janitorial, Trucking, Earthwork, Sitework, Underground Utilities, Fencing, Electrical, Traction Power, Train Control, Trackwork, Quality Control, Testing.**

Plans and specifications are available to interested firms via BART's on-line procurement portal or can be viewed at DMZ Builders Concord, CA office by contacting the DMZ office to make an appointment.

DMZ Builders is a union contractor. Subcontractors must provide their active CSLB license number and DIR registration number with their quote. Subcontractors will be required to execute DMZ Builders standard subcontract terms and conditions or purchase order agreement (for suppliers), both available for review upon request, and meet insurance requirements, including waiver of subrogation. Subcontractors, at DMZ's discretion, may be required to provide payment and performance bonds for 100% of the subcontract value. DMZ will reimburse bond premium at actual cost, not to exceed 2.0%. Project requires paying prevailing wages and submitting certified payrolls. All subcontractors must sign BART's project stabilization agreement prior to participating in the project.

For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, or any other coordination required for the project, please contact Richard Zito by phone at (925) 826-5387, by fax at (925) 826-5766, or by e-mail at estimating@dmzbuilders.com. DMZ will work with interested subcontractors and suppliers to identify opportunities to divide the work into economically feasible packages and intends to cooperate with all qualified firms seeking work on the project.

DMZ BUILDERS
4070 Nelson Avenue, Ste A, Concord, CA 94520
Phone 925-826-5387 • Fax: 925-826-5766
An Equal Opportunity Employer

REQUESTING SUB BIDS FOR ALL TRADES
Including QUALIFIED SBE/SDB-8a/WOSB/
VOSB/SDVOSB/Hub-Zone
SUBCONTRACTORS & SUPPLIERS ON
THE FOLLOWING PROJECT

SCI-CLC Hospital
VA San Diego Healthcare System
SAN DIEGO, CALIFORNIA

BIDS DUE: Jan. 21, 2020
10:00 am PST



HENSEL PHELPS
Plan. Build. Manage.

(An Equal Opportunity Employer)
18850 Von Karman Avenue, Suite 100
Irvine, CA
(949) 852-0111
(949) 852-0218 (FAX)

To receive an invitation to bid, email Jim Haugsness at jhaugsness@henselphelps.com

Subcontracts awarded on this project will be on the Hensel Phelps Construction Co. stand-ard form subcontract and may include a requirement to provide payment & performance bonds from a T-Listed surety at the subcontractor's expense. HPCC will assist in obtaining bonds, lines of credit or insurances required.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm



California Sub-Bid Request Ads



An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:
Contract No. 03-3F5404

FURNISH PRECAST PRESTRESSED CONCRETE SLAB & PLACE STRUCTURAL CONCRETE

CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY NEAR GALT ON ROUTE 99 FROM NORTH MINGO ROAD TO SOUTH OF ARNO ROAD OVERCROSSING AND IN SACRAMENTO ON ROUTE 160 AT AMERICAN RIVER BRIDGE.

Bid Closing Date: JANUARY 8, 2020 @ 2:00 PM

DBE GOAL: 17%

CONTACT:

David Aboujudom
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- | | | |
|---|-------------------------|-----------------------------|
| • AC DIKE | • ELECTRICAL | • ROADSIDE SIGNS |
| • AGGREGATE BASE AND ASPHALT PAVING | • EROSION CONTROL | • ROCK SLOPE PROTECTION |
| • BIOLOGIST | • FENCE | • SCHEDULING |
| • CIDH | • JOB SITE MANAGEMENT | • STREET SWEEPING |
| • CLEAN & GRUB | • JOINT SEAL | • STRUCTURE CONCRETE |
| • CONCRETE BARRIER | • LEAD COMPLIANCE PLAN | • SWPPP |
| • CONSTRUCTION AREA SIGNS | • METAL BEAM GUARD RAIL | • TEMPORARY CREEK DIVERSION |
| • DEMOLITION | • NOISE MONITORING | • TRAFFIC CONTROL |
| • DRAINAGE PIPES | • PERMANENT STRIPING | • TRUCKING |
| • DRILL AND BOND DOWELS | • PILE DRIVING | |
| • EARTHWORK/ROADWAY/
STRUCTURAL EXCAVATION | • PRECAST CONCRETE | |

For the complete list of the Actual Project Bid Items go to:

<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=03-3F5404>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email daboujudom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact DAVID ABOUJUDOM at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING SUB BIDS FOR ALL TRADES
Including QUALIFIED SBE/SDB-8a/WOSB/
VOSB/SDVOSB/Hub-Zone
SUBCONTRACTORS & SUPPLIERS ON
THE FOLLOWING PROJECT

SCI-CLC Hospital
VA San Diego Healthcare System
SAN DIEGO, CALIFORNIA

BIDS DUE: Jan. 21, 2020
10:00 am PST



**Hensel Phelps
Construction Co.**

(An Equal Opportunity Employer)
18850 Von Karman Avenue, Suite 100
Irvine, CA
(949) 852-0111
(949) 852-0218 (FAX)

To receive an invitation to bid, email Jim Haugness at jhaugness@henselphelps.com

Subcontracts awarded on this project will be on the Hensel Phelps Construction Co. stand-ard form subcontract and may include a requirement to provide payment & performance bonds from a T-Listed surety at the subcontractor's expense. HPCC will assist in obtaining bonds, lines of credit or insurances required.

Visit www.sbeinc.com to
download the latest
SBE Newspaper and SBE E-Newsletter



Stantec Consulting Services Inc. is seeking qualified Local Business Enterprise (LBE) firms for inclusion in a proposal to the San Francisco Public Works (SFPW) for construction management, mechanical engineering, electrical engineering, and value/quality engineering services for the As-Needed Mechanical Engineering Services No. 2 Sourcing Event ID 000003058 contract. All firms need to be San Francisco-certified, PUC-certified LBEs and meet the requirements outlined in the SFPW's request for proposal (RFP).

Stantec is seeking firms in the following disciplines:

- Construction Management
- Electrical Engineering
- Mechanical Engineering
- Value/Quality Engineering

Qualified firms with LBE certification in the appropriate discipline covering the services proposed and with the qualifications required by the RFP, should email a pdf Statement of Qualifications (SOQ) to SFOperations@stantec.com. For proper processing include 'As-Needed Mechanical Engineering Services No. 2 Sourcing Event ID 000003058' in the subject line of ALL correspondence.

For consideration, SOQs must be submitted by **3 PM Pacific, Tuesday, December 3, 2019.**

Responses may also be mailed to:

As-Needed Mechanical Engineering Services No. 2 Sourcing Event ID 000003058

Stantec

100 California Street, Suite 1000

San Francisco, CA 94111-4575

Each SOQ must include the following:

1. Short company bio (including number of years in business)
2. Description of services for the tasks in the RFP that the firm has relevant experience
3. Names of two to three individuals on staff who have expertise or special qualifications relevant to the scope of work
4. Hour Billing Rates (in accordance with Appendix B), including the firm's proposed overhead rate.

Stantec will evaluate the proposals and make its selection after considering qualifications, availability of its own resources, and selection criteria included in the RFP. Qualified firms must fulfill and demonstrate all requirements specified in the RFP and meet minimum subconsultant qualifications outlined in section 4.3 of the RFP.

Respondents should review the RFP available on the SF Partner site. If you do not have access to this site, please contact us for a copy of the RFP.